



INSTALLTEKZ
THINK IT. BUILD IT

INSTALLTEKZ V1.0
CIOTP V1.9

Latest Version

CIOTP™ LEARNING CHECKLIST

CERTNEXUS.COM CIOTP EXAM ITP-110 BLUEPRINT

1. THE IMPACT OF IOT

- 1.1 Identify & Describe The Possible Benefits That IoT Provides To A Business Or Organization
- 1.2 Identify & Describe The Possible Challenges That IoT Presents To A Business Or Organization

2. IOT ECOSYSTEMS

- 2.1 Identify Common IoT Terminology
- 2.2 Understand The Functionality Of The Typical Physical & Edge/Fog Computing Elements
- 2.3 Understand The Functionality Of The Typical Elements Of IoT Networks & Connectivity
- 2.4 Understand The Functionality Of The Typical Elements Of The Cloud & Cloud Platforms
- 2.5 Identify The Various IoT Market Sectors & Describe The Applications & Things Common To That Sector

3. SECURITY, PRIVACY, AND SAFETY

- 3.1 Understand Common IoT Security & Privacy Threats
- 3.2 Understand Common IoT Security & Privacy Countermeasures
- 3.3 Identify & Describe Common IoT Safety Concerns
- 3.4 Explain Common Safety Risk Management Approaches

4. THE IOT SYSTEM DEVELOPMENT LIFE CYCLE

- 4.1 Identify & Describe The Phases Of The IoT SDLC



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1. THE IMPACT OF IOT

1.1 IDENTIFY & DESCRIBE THE POSSIBLE BENEFITS THAT IOT PROVIDES TO A BUSINESS OR ORGANIZATION

- Identify & Describe The Possible Benefits That IoT Provides To A Business Or Organisation
- Increase Business Intelligence
- Enhance Existing Revenue Streams
- Create New Revenue Streams
- Enter & Create New Markets
- Reduce Costs
- Increase Productivity & Agility
- Increase Operational Efficiency
- Decrease Time To Market
- Reduce Natural Resources Usage
- Increase Opportunities For Innovation
- Improve Customer Eperience
- Increase Safety
- Improve Competitive Position



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1. THE IMPACT OF IOT

1.2 DENTIFY & DESCRIBE THE POSSIBLE CHALLENGES THAT IOT PRESENTS TO A BUSINESS OR ORGANIZATION

- Applicability Of Automation throughout The Organization
- Scalability Of Legacy Solutions To Modern Solutions
- Connectivity & Coverage Concerns
- Transformation From A Product-Oriented Business To An Everything-As-A-Service Business
- Cultural Transformation & Adoption Both In Business & Technology
 - Innovation
 - HR Practices & Processes (Hiring, Training, Advancement)
 - Skill Adjacencies
 - Management Commitment
- Security, Privacy, & Safety Concerns
- Cost Of Transition
- Digital Disruption
- Immaturity Of Standards, Regulations, & Oversight
- Retrofitting Modern Design Into An Eisting Infrastructure



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2. IOT ECOSYSTEMS

2.1 IDENTIFY COMMON IOT TERMINOLOGY

- Things
- Edge/Fog Computing
- Cloud
- Data Analytics
- AI (Artificial Intelligence)
- ML (Machine Learning)
- IIoT (Industrial Internet of Things)
- M2M (Machine To Machine)
- IoT Gateway

2.2 UNDERSTAND THE FUNCTIONALITY OF THE TYPICAL PHYSICAL & EDGE/FOG COMPUTING ELEMENTS

- | | |
|--|--|
| <input type="checkbox"/> Sensors | |
| <input type="checkbox"/> Position | <input type="checkbox"/> Camera |
| <input type="checkbox"/> Proximity | <input type="checkbox"/> Voltage |
| <input type="checkbox"/> Sound | <input type="checkbox"/> Current |
| <input type="checkbox"/> Temperature | <input type="checkbox"/> Pressure |
| <input type="checkbox"/> Humidity | <input type="checkbox"/> Ambient Light |
| <input type="checkbox"/> Accelerometer | <input type="checkbox"/> Radiation |
| <input type="checkbox"/> Gyro | <input type="checkbox"/> Chemical |
| <input type="checkbox"/> Magnetometer | <input type="checkbox"/> Motion |
| <input type="checkbox"/> Infrared | |



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2. IOT ECOSYSTEMS

2.2 CONTINUED



Actuators



Solenoid



Motor



Servo



Relay



Switch



Stepper Motor



Input/Output



ADC



DAC



I/O Modulus



Power Sources



Backup Generators (Fixed Applications)



Generators/Alternators (Mobile Applications)



Battery



Solar



Wind



Water



Power Grid



Location Awareness



GPS



Galileo



GLONASS



BeiDou



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2. IOT ECOSYSTEMS

2.2 CONTINUED

- Edge & Fog Computing
 - Edge/Fog Computing Capabilities
 - Application Processing
 - Real-Time Processing
 - HMI
 - Monitoring
 - Storage
 - Device Management
 - Safety & Security
 - Analytics/AI
 - Computing Elements
 - Things/End-Point Devices
 - Connect To Sensors & Actuators Directly To Collect Data
 - Optionally Connect To & Send Data To The Cloud Or An IoT Gateway
 - Receive & Act Upon Device Commands From The Cloud Or The IoT Gateway
 - IoT Gateway
 - Implementations (Vary By Industry)
 - Dedicated Hardware Device
 - Software Function
 - Aggregate End-Point Device Data
 - Connect To & Send Data To The Cloud
 - Optionally Perform Analysis Of Data
 - Receive Device Commands From The Cloud & Send To End Points



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2. IOT ECOSYSTEMS

2.2 CONTINUED

Edge & Fog Computing (CONTINUED)

Hardware Platforms

Maker/Proof Of Concept Platforms

Arduino

Raspberry Pi

BeagleBone

Commercial MCUs & Application Processors

ARM

x86

Programming Languages

Java

Python

C/C++

Swift

Rust

Go

Assembly Language

Javascript

C#

Frameworks

Node

.NET

Angular

Operating Systems

Linux

FreeRTOS

Contiki

Wind River VxWorks

Android Things

ARM Mbed OS

Apple iOS



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2. IOT ECOSYSTEMS

2.3 UNDERSTAND THE FUNCTIONALITY OF THE TYPICAL ELEMENTS OF IOT NETWORKS & CONNECTIVITY

■ Wired Protocols/Technologies

■ Industrial Ethernet Standards

■ PROFINET

■ EIP

■ EtherCAT

■ IEEE 1588 v2

■ TSN

■ Legacy Field Buses

■ PROFIBUS

■ Modbus

■ HART

■ Wireless Protocols/Technologies

■ Near Range

■ NFC

■ Passive RFID

■ Active RFID

■ Medium Range

■ 802.15.4

■ Zigbee

■ Thread

■ Z-Wave

■ Bluetooth/BLE

■ 802.11 (Wi-Fi)

■ Long Range

■ Cellular

■ Satellite

■ Sigfox

■ LoRa/LoRaWAN

■ RPMA



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2. IOT ECOSYSTEMS

2.3 CONTINUED

■ Applications/Messaging Protocols

■ MQTT

■ AMQP

■ HTTP/HTTPS

■ CoAP

■ IoT Networking

■ IP Addressing

■ IPv4

■ IPv6

■ Routing & QoS

■ Encryption

■ SDN/NFV

■ Encapsulation & Bridging

2.4 UNDERSTAND THE FUNCTIONALITY OF THE TYPICAL ELEMENTS OF THE CLOUD AND CLOUD PLATFORMS

■ Deployment Models

■ On Premise

■ Cloud

■ Public Cloud

■ Private Cloud

■ Hybrid



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2. IOT ECOSYSTEMS

2.4 CONTINUED

Cloud Service Models

SaaS

PaaS

IaaS

Cloud Platforms

Microsoft Azure

Amazon Web Services

Google Cloud Platform

IBM Cloud

Oracle Cloud

SAP Cloud Platform

Huawei FusionSphere

Common Functions Of IoT Platforms

Device Management

Security Management

Data Management

Virtualization Technologies

Hypervisors

Containers

IoT Data Analytics

Techniques

Streaming Analytics

Predictive Analytics

Prescriptive Analytics

IoT Data Analytics (CONTINUED)

Tools

Spark

Hadoop

Cassandra

AI

Techniques

Machine Learning/Cognitive Computing

Computer Vision

Natural Language Processing

Tools

TensorFlow

Caffe

Theano

Torch



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2. IOT ECOSYSTEMS

2.5 IDENTIFY THE VARIOUS IOT MARKET SECTORS & DESCRIBE THE APPLICATIONS & THINGS COMMON TO THAT SECTOR

- Agriculture
 - Applications
 - Fuel Management
 - Fleet Management
 - Crop Management
 - Livestock Management
 - Weather Forecasting
 - Soil Optimization
 - Water Management
 - Examples Of Things
 - Harvester
 - Planter
 - Sprayer
 - Drones
 - Irrigation Systems
 - Livestock Monitor
- Security/Public Safety
 - Applications
 - Traffic Management/Control
 - Public Safety Monitoring/Control
 - Environmental Monitoring
 - Emergency Services (Police/Fire/EMS/HAZMAT)
- Examples Of Things (Security/Public Safety)
 - Cameras
 - Traffic Sensors
 - Drones
 - Detectors (Smoke/Carbon Monoxide/Radon)
 - Radio/Communication Systems
 - Body Cameras
 - Vehicles
- Retail
 - Applications
 - Access Control
 - Security
 - Inventory Management
 - Vending & Payment
 - Proximity-Based/Location-Based Monitoring
 - Advertising
 - Directions
 - Crowd Control
 - Distribution Systems
 - Warehouse
 - Transportation
 - Logistics
 - Customer Analytics
 - Real-Time Pricing
 - Energy Management



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2. IOT ECOSYSTEMS

2.5 CONTINUED

Examples Of Things (Retail)

- Card Readers
- POS
- Cash Register
- Mobile Payment Capture
- Self-Serve Kiosks
- BLE/NFC Beacons
- Mobile Devices
- Smartphones
- Tablets
- Digital Signage

Transportation & Logistics

- #### Applications
- Fleet Management
 - Fuel & Engine Management
 - Operations & Maintenance
 - Diagnostics
 - Predictive Maintenance
 - Regulatory Compliance

Telematics

Examples Of Things

- Aircraft
- Vehicles
- Locomotives
- Radar Systems
- Ships
- GPS
- Engines

Manufacturing

Applications

- Factory/Process/Machine Automation
- Robotics
- Asset & Inventory Management
- Supply Chain Management
- Predictive Maintenance
- AR

Examples Of Things

- PLC/PAC/CNC
- Robots/Cobots
- Motor Drives
- Machine Vision Cameras

Healthcare, Medical, & Life Science

Applications

- Telemedicine/Remote Care/Remote Monitoring
- Connected Hospital
- Robotic Surgery
- Patient Monitoring
- Drug Supply Chain Monitoring
- Tracking Laboratory Samples
- Cold Chain Monitoring



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2. IOT ECOSYSTEMS

2.5 CONTINUED

■ Examples Of Things (Healthcare, Medical, & Life Science)

- Surgical Robots
- Sleep Monitors
- Pacemakers
- Insulin Pumps
- Glucose Monitor
- CPAP Machines
- Lab Equipment

■ Consumer & Home

■ Applications

- Home Automation
- Home Security
- Water/Gas/Electric Management
- Connected Appliances

■ Examples Of Things

- Thermostat
- Smart Hub
- Surveillance Cameras
- Garage Door Opener
- Refrigerator
- Wearables

■ Energy & Utilities

■ Applications

- Smart Grid
- Energy Management
- SCADA
- Automatic Meter Reading
- Power Distribution Automation
- Inspection & Preventive Maintenance
- Flow Control
- Energy Trading

■ Examples Of Things

- Protection Relays
- Connected Meters
- Solar Panels
- Wind Turbines
- Water/Oil/Gas Pipelines

■ Buildings

■ Applications

- Automated Lighting
- Waste Management
- Building Management Systems
- Surveillance & Security
- Occupancy Management
- Self-Aware Buildings
- Air Quality Management



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2. IOT ECOSYSTEMS

2.5 CONTINUED

Examples Of Things (Buildings)

- Card Readers
- Cameras
- Toll Gates
- HVAC Systems
- Power Distribution Systems
- Monitoring Devices (Environment, Presence, etc.)
- Elevators/Escalators

Defense

Applications

- Cost Efficiency
- Warfighter Effectiveness
- C2
- ISR
- Intracommunications
- Unmanned Systems
- Human Performance
- Logistics Tracking
- Medical Tracking

Examples Of Things (Defense)

- Tanks
- Aircraft
- Drones
- Ships
- Submarines
- Connected Warfighter
- Satellites

Smart City

Applications

- Route Optimization
- Smart Parking
- Smart Lighting
- Traffic Management
- Security & Threat Detection
- Noise Management
- Air Quality Control
- Waste Management
- Structural Integrity Monitoring
- Public Transportation

Examples Of Things

- Connected Vehicles
- Traffic Lights
- Street Lights
- Cameras
- Connected Manhole
- Connected Garbage Receptacle
- Light Rail/Subway Systems



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3. SECURITY, PRIVACY, & SAFETY

3.1 UNDERSTAND COMMON IOT SECURITY & PRIVACY THREATS

- Malware
 - Trojan Horse
 - Backdoor
 - Keylogger
 - Ransomware
 - Spyware
 - Worms
 - Viruses
- Network Attacks
 - DoS/DDoS
 - Botnets
 - MITM
 - Wireless Attacks
 - Spoofing
 - Pharming
 - Password Attacks
 - Password Cracking
 - Password Sniffing
- Social Engineering
 - Phishing
 - Spear Phishing
 - Shoulder Surfing/Dumpster Diving
 - Impersonation
 - Elevation Of Privilege
 - Fuzzing
 - Cross-Site Scripting
 - Code Injection
 - Buffer Overflow
 - SQL Injection



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3. SECURITY, PRIVACY, & SAFETY

3.2 UNDERSTAND COMMON IOT SECURITY & PRIVACY COUNTERMEASURES

- CIA Triad
 - Confidentiality
 - Data Encryption
 - Integrity
 - Blockchain
 - Nonrepudiation
- Availability
 - DoS/DDoS Defence
 - High Availability
- AAA
- Firmware/Software
 - Secure Firmware Updates
 - OS Hardening
 - Secure Coding
 - Code Review/Scanning
 - Application Security
- Physical Security
- Vulnerability Assessment
- Penetration Testing
- Data Anonymization

3.3 IDENTIFY & DESCRIBE COMMON IOT SAFETY CONCERNS

- Physical/Loss Of Life Accidents
 - Autonomous Vehicle Accidents
 - Aircraft Accidents
 - Transportation Accidents
 - Workplace Accidents
 - Industrial Disasters
- Infrastructure Outages
 - Mass Power Outages
 - Mass Internet Outages
- Biological/Medical
 - Water Supply Contamination
 - Failure/Hacking Of Diagnostic/Treatment Devices
- Supply Chain Disruption
 - Contamination Of Food Supply
 - Slipping In Counterfeit Or Substandard Parts Into The Supply Chain
- Interruption Of Logistics



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3. SECURITY, PRIVACY, & SAFETY

3.4 EXPLAIN COMMON SAFETY RISK MANAGEMENT APPROACHES

- Hazard Classification & Analysis
- Root Cause Analysis
- Quality Management Systems
- CAPA
- Safety Certification

4. THE IOT SYSTEM DEVELOPMENT LIFE CYCLE

4.1 IDENTIFY & DESCRIBE THE PHASES OF THE IOT SDLC

- Initiation
- System Concept Development
- Planning
- Requirements Analysis
- Design
- Development
- Integration & Testing
- Implementation
- Operations & Maintenance
- Disposition